



Founder's District DEC Report

May 24, 2017

Debi Morales, CC, CL
Finance Manager

District F Profit & Loss (Actual vs. Budget Summary) (in USD)

	07/01/2016 Through 03/31/2017		
	Actual	Budget	Variance
District Revenue			
Membership Revenue	82,887.88	70,431.00	12,456.88
Conference Revenue	9,814.00	17,025.00	(7,211.00)
TLI Revenue	6,613.72	8,590.00	(1,976.28)
District Store Revenue	(236.26)	0.00	(236.26)
Speech Contest Revenue	14,453.00	19,660.00	(5,207.00)
Other Revenue	1,581.88	2,488.00	(906.12)
Total District Revenue	115,114.22	118,194.00	(3,079.78)
District Expenses			
Conference Expenses	17,024.91	18,168.00	(1,143.09)
TLI Expenses	14,943.85	17,497.00	(2,553.15)
Marketing Expense	14,872.32	25,163.00	(10,290.68)
Communications & PR Expenses	6,754.78	15,230.00	(8,475.22)
Education & Training Expense	12,724.82	23,474.00	(10,749.18)
Speech Contest Expenses	12,007.39	17,271.00	(5,263.61)
Administration Expenses	6,007.49	9,539.00	(3,531.51)
Travel Expense	15,689.33	20,390.00	(4,700.67)
Other Expenses	1,677.70	3,340.00	(1,662.30)
Total District Expenses	101,702.59	150,072.00	(48,369.41)
Total Net Income	13,411.63	(31,878.00)	45,289.63